



With Grateful Hearts

Me ka Na'au Ho'omaika'i

August 14, 2009

Campaign Updates

Volume III, Issue 6

With Grateful Hearts hits \$31 Million Mark!

This week, the With Grateful Hearts campaign received 145 pledges for a total of \$971,505!! **The overall campaign total raised is now \$31,254,038 from 6,243 gifts.** To date, the Bloc II parishes have raised \$4,984,565 in pledges from 545 gifts. The average pledge for this bloc continues to stay strong at \$9,146! A big thank you to everyone who has worked so hard to ensure the success of the final phase in this campaign!

| <u>Phase</u> | <u>Goal</u> | <u>Total Raised</u> | <u>Percent of Goal</u> |
|------------------|--------------|---------------------|------------------------|
| Bishop's Phase | \$5,000,000 | \$4,476,435 | 90% |
| Pilot Parishes | \$2,765,000 | \$5,015,348 | 180% |
| Bloc I Parishes | \$9,110,000 | \$16,777,690 | 184% |
| Bloc II Parishes | \$13,265,000 | \$4,984,565 | 38% |
| TOTAL | | \$31,254,038 | 104% |

Good News

ST. THERESA IN MOUNTAIN VIEW IS OVER GOAL!!

Congratulations to **St. Theresa in Mountain View!** Rev. Salvador Bringas and his volunteers raised \$33,200 from 7 gifts – a 23% week. The new total for the campaign in Mountain View is now \$147,700, with a great average gift of \$7,385!! Keep up the good work!

Star of the Sea in Honolulu had a 9% week, raising \$81,900 from 8 gifts. Rev. Mark Del Rosario and his committee have raised \$352,400 – 37% of their \$940,000 goal!

St. Anthony of Padua on Maui raised an astounding \$125,000 this week from just 7 gifts – a 20% week! Rev. Roland Bunda and his team are now just \$15,000 short of their \$620,000 goal. Congratulations on an awesome week!!

Christ the King on Maui had an 8% week! Rev. Efren Tomas and his volunteers raised \$48,000 from just 4 pledges! They have now raised \$80,400 from just 11 gifts – a great average pledge of \$7,309!

Congratulations to the **Vietnamese Catholic Community** in Honolulu! Rev. Vincent Kien Nguyen and his capable team of volunteers raised an astounding \$144,525 this week from 42 gifts!! Their campaign now sits at \$286,025 – 286% of their \$100,000 goal!!!

Tip of the Week

Extend the invitation and remember to follow up!

In your initial visit with fellow parishioners, it is important to be straightforward and specific when you make the personal request. *The specific request is a benchmark, or starting point, which can help someone determine the level of participation.*

When seeking gifts at the highest levels, there will always be some uncertainty about whether the prospective household has the capacity and/or willingness to give the challenging amount requested. However, if nothing is asked, very little will be gained.

Following a significant request, it is important to pause and provide the household time to consider your request. Many will be unable to determine their level of support at that time. However, this is a positive sign as it shows willingness to consider providing a sacrificial gift to the campaign!! The best thing you, as a parish advocate can do, is schedule a specific follow-up time within 4-7 days following the initial visit.

The follow-up visit is designed to accomplish two things:

- 1) Answer any new or lingering questions, and
- 2) Receive their decision - this includes walking them through filling out the pledge card!!!

Please visit the campaign website at www.withgratefulhearts.org

Statistical Update

BLOC II PARISHES

| Island | Parish | Pastor | Goal | Pledges | Total Raised | Average Pledge | % Goal |
|---------|-------------------------------|--------------------------|---------------------|------------|--------------------|----------------|------------|
| Oahu | Vietnamese Catholic Community | Rev. Vincent Kien Nguyen | \$100,000 | 68 | \$286,025 | \$4,206 | 286% |
| Molokai | Molokai Catholic Community | Rev. Clyde Guerreiro | \$125,000 | 22 | \$177,500 | \$8,068 | 142% |
| Hawaii | Sacred Heart | Rev. Maurice Cardinal | \$185,000 | 40 | \$253,100 | \$6,328 | 137% |
| Oahu | Sacred Heart * | Rev. Gordian Carvalho | \$425,000 | 18 | \$446,500 | \$24,806 | 105% |
| Hawaii | St. Theresa | Rev. Salvador Bringas | \$145,000 | 20 | \$147,700 | \$7,385 | 102% |
| Maui | St. Anthony of Padua | Rev. Roland Bunda | \$620,000 | 41 | \$604,500 | \$14,744 | 98% |
| Hawaii | Annunciation | Rev. Robert Schwarzhaupt | \$405,000 | 42 | \$382,600 | \$9,110 | 94% |
| Oahu | St. Roch | Rev. Sydney Fernandes | \$100,000 | 16 | \$94,200 | \$5,888 | 94% |
| Maui | St. Rita | Rev. Patrick Freitas | \$105,000 | 28 | \$79,200 | \$2,829 | 75% |
| Oahu | St. Ann * | Rev. Herman Gomes | \$760,000 | 23 | \$532,200 | \$23,139 | 70% |
| Maui | Holy Rosary | Rev. Patrick Freitas | \$80,000 | 19 | \$54,060 | \$2,845 | 68% |
| Hawaii | Malia Puka O'Kalani Church | Rev. Samuel Loterte | \$50,000 | 5 | \$32,000 | \$6,400 | 64% |
| Oahu | St. Michael | Rev. Bertram Lock | \$305,000 | 39 | \$182,880 | \$4,689 | 60% |
| Maui | Our Lady Queen of Angels | Rev. Arthur Amian | \$145,000 | 16 | \$78,300 | \$4,894 | 54% |
| Hawaii | St. Joseph | Rev. Samuel Loterte | \$610,000 | 11 | \$245,000 | \$22,273 | 40% |
| Oahu | Star of the Sea | Rev. Mark del Rosario | \$940,000 | 27 | \$352,400 | \$13,052 | 37% |
| Oahu | Co-Cathedral St. Theresa | Rev. William Kunisch | \$440,000 | 19 | \$145,500 | \$7,658 | 33% |
| Oahu | Our Lady of Good Counsel * | Rev. Pascual Abaya | \$730,000 | 9 | \$238,000 | \$26,444 | 33% |
| Oahu | Resurrection of the Lord | Rev. Paul Minchak | \$345,000 | 19 | \$99,300 | \$5,226 | 29% |
| Oahu | Our Lady of Mount Carmel | Rev. Paolo Kosaka | \$120,000 | 2 | \$32,400 | \$16,200 | 27% |
| Oahu | St. George | Rev. Robert Maher | \$350,000 | 6 | \$87,000 | \$14,500 | 25% |
| Maui | St. Joseph | Rev. Geronimo Castro | \$345,000 | 15 | \$75,300 | \$5,020 | 22% |
| Maui | Christ the King | Rev. Efren Tomas | \$580,000 | 11 | \$80,400 | \$7,309 | 14% |
| Oahu | St. Anthony * | Rev. Dennis Koshko | \$575,000 | 5 | \$76,000 | \$15,200 | 13% |
| Maui | St. Mary | Rev. Jose Macoy | \$75,000 | 2 | \$9,000 | \$4,500 | 12% |
| Oahu | Sts. Peter and Paul | Rev. David Travers | \$795,000 | 7 | \$65,500 | \$9,357 | 8% |
| Oahu | St. Elizabeth | Rev. Thomas Purayidathil | \$970,000 | 6 | \$74,000 | \$12,333 | 8% |
| Oahu | St. Joseph | Rev. Santiago Ner | \$750,000 | 7 | \$42,000 | \$6,000 | 6% |
| Oahu | Sacred Heart - Waianae | Rev. Carmelo Rey Lim | \$295,000 | 2 | \$12,000 | \$6,000 | 4% |
| Maui | St. Ann | Rev. Ramon Francisco | \$85,000 | | | | 0% |
| Oahu | Holy Family | Rev. Sebastian Chacko | \$170,000 | | | | 0% |
| Oahu | Immaculate Conception | Rev. Mike Dalton | \$175,000 | | | | 0% |
| Oahu | Our Lady of the Mount | Rev. Adrian Gervacio | \$185,000 | | | | 0% |
| Oahu | Newman Center/Holy Spirit | Rev. Russ Roide | \$325,000 | | | | 0% |
| Oahu | St. Philomena | Rev. Angostura Marino | \$375,000 | | | | 0% |
| Oahu | St. Patrick | Rev. Clarence Guerreiro | \$480,000 | | | | 0% |
| | | TOTALS | \$13,265,000 | 545 | \$4,984,565 | \$9,146 | 38% |

* Combined Campaign – a coordinated fund-raising effort to address extraordinary local parish needs in conjunction with the diocesan campaign priorities.

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|--------------------------------------|-------------------------------------|
| Sacred Heart, Honolulu | Combined Campaign Goal: \$2,000,000 |
| Our Lady of Good Counsel, Pearl City | Combined Campaign Goal: \$2,000,000 |
| St. Ann, Kaneohe | Combined Campaign Goal: \$2,000,000 |
| St. Anthony, Kailua | Combined Campaign Goal: \$2,000,000 |