



With Grateful Hearts

Me ka Na'au Ho'omaika'i

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Campaign Updates

The With Grateful Hearts Bloc I Parishes Exceed \$3 million raised!!

This week, the **With Grateful Hearts** campaign received 45 pledges for a total of \$418,869. To date, the Bloc I parishes have raised \$3,184,329 from 219 pledges, with an average gift of \$14,540! The campaign has now raised \$8,988,012 from 1,703 gifts.

Thank you to all of the parish leadership, priests, campaign and parish administrators, and volunteers for your hard work!

Good News

Congratulations to Msgr. Terry Watanabe at **St. Theresa on Maui!** This past week, **Fr. Terry and his team raised \$51,000 from 5 gifts.** Their campaign has raised \$54,000 from 6 pledges, an average gift of \$9,000.

St. Catherine on Kauai raised \$32,000 this week from 6 pledges. Fr. Somera and the volunteers have raised \$220,000 towards their goal of \$525,000. Saint Catherine has an amazing average gift of \$24,667!

Our Lady of Lourdes on Hawaii raised \$12,000 from one gift this week! Fr. Jerry Avis and his team have raised \$134,600 and reached 79% of their goal of \$170,000!

<u>Phase</u>	<u>Goal</u>	<u>Total Raised</u>
Bishop's Phase	\$5,000,000	\$760,235
Pilot Parishes	\$2,765,000	\$5,043,448
Bloc I Parishes	\$9,240,000	\$3,184,329
TOTAL		\$8,998,012

Parish Focus

Maria Lanakila – Lahaina, Maui



Maria Lanakila (Our Lady of Victory) Parish in Lahaina, Maui includes Maria Lanakila Church and Sacred Hearts Mission Church. This year, Maria Lanakila Church celebrates the 150th Anniversary of the dedication of their Church. During this year-long celebration, they join together with all Catholic churches in Hawaii to support the diocesan wide capital campaign entitled, *With Grateful Hearts*.

Fr. Gary Colton and Fr. Louis Hoang together have recruited 18 volunteers working on behalf of their parish. The team has already completed 14 visits and received 6 gifts totaling \$57,000 toward their \$660,000 goal. Great start on the campaign!

Tip of the Week

Extend the invitation and remember to follow up!

In your initial visit with fellow parishioners, it is important to be straightforward and specific when you make the personal request. *The specific request is a benchmark, or starting point, which can help someone determine the level of participation.*

When seeking gifts at the highest levels, there will always be some uncertainty about whether the prospective household has the capacity and/or willingness to give the challenging amount requested. However, if nothing is asked, very little will be gained.

Following a significant request, it is important to pause and provide the household time to consider your request. Many will be unable to determine their level of support at that time. However, this is a positive sign as it shows willingness to consider providing a sacrificial gift to the campaign!! The best thing you, as a parish advocate can do, is schedule a specific follow-up time within 4-7 days following the initial visit. The follow-up visit is designed to accomplish two things:
1) Answer any new or lingering questions, and
2) Receive their decision - *this includes walking them through filling out the pledge card!!!*

Statistical Update

PILOT PARISHES

Parish	Pastor	Goal	Number of Pledges	Total Raised	Average Pledge	% of Goal
Blessed Sacrament - Honolulu	Rev. Khanh Pham-Nguyen	\$135,000	115	\$422,715	\$3,676	313%
St. Stephen Catholic Church – Honolulu	Rev. Khanh Pham-Nguyen	\$135,000	108	\$324,385	\$3,003	240%
Our Lady of Sorrows – Wahiawa	Rev. Edgar Brillantes	\$380,000	309	\$879,753	\$2,874	231%
Sacred Hearts - Lanai	Rev. Ferdinand Regasa	\$145,000	102	\$299,211	\$2,933	206%
St. Rita – Nanakuli	Rev. Alapaki Kim	\$300,000	127	\$583,010	\$4,591	194%
Cathedral of Our Lady of Peace – Honolulu	Rev. John Berger	\$815,000	430	\$1,306,999	\$3,039	160%
Holy Trinity – Honolulu	Rev. Gary Secor	\$725,000	208	\$1,059,470	\$5,094	146%
Sacred Heart – Pahoa	Rev. Edgardo Bonghanoy	\$145,000	77	\$167,905	\$2,180	116%
TOTALS		\$2,780,000	1,476	\$5,043,448	\$3,416	181%

BLOC I PARISHES

* Combined Campaign – a coordinated fund-raising effort to address extraordinary local parish needs in conjunction with diocesan campaign priorities. The combined goal for St. Michael is \$5 million.

Island	Parish	Pastor	Goal	Number of Pledges	Total Raised	Average Pledge	% Goal
Hawaii	Saint Michael **	Rev. Konelio Faletoi	\$515,000	73	\$1,845,519	\$25,281	358%
Hawaii	Immaculate Heart of Mary	Rev. Lovell Soller	\$220,000	10	\$67,300	\$6,730	31%
Hawaii	Saint Benedict	Rev. Alfred Rebuldela	\$175,000	5	\$49,000	\$9,800	28%
Hawaii	Our Lady of Lourdes	Rev. Jerry Avis	\$170,000	10	\$134,600	\$13,460	79%
Hawaii	Holy Rosary	Rev. Thaddeus Mercado	\$65,000	9	\$30,870	\$3,430	47%
Hawaii	Sacred Heart	Rev. Thaddeus Mercado	\$60,000	12	\$46,900	\$3,908	78%
Hawaii	Saint Anthony	Rev. Lovell Soller	\$45,000	11	\$57,940	\$5,267	129%
Kauai	Saint Catherine	Rev. Ramelo Somera	\$525,000	9	\$222,000	\$24,667	42%
Kauai	Immaculate Conception	Rev. William Shannon	\$285,000	18	\$123,000	\$6,833	43%
Kauai	Holy Cross	Rev. Edison Pamintuan	\$290,000	5	\$48,200	\$9,640	17%
Kauai	Saint Theresa	Rev. Wilfredo Iminga	\$230,000	13	\$106,600	\$8,200	46%
Kauai	Saint Raphael	Rev. Edison Pamintuan	\$220,000	4	\$25,200	\$6,300	11%
Maui	Saint Theresa	Msgr. Terry Watanabe	\$810,000	6	\$54,000	\$9,000	7%
Maui	Maria Lanakila	Rev. Gary Colton	\$660,000	6	\$57,000	\$9,500	9%
O'ahu	Saint John Apostle & Evangelist	Rev. Manuel Hewe	\$1,045,000	5	\$86,200	\$17,240	8%
O'ahu	Saint Jude	Rev. Joseph Diaz	\$875,000	2	\$31,000	\$15,500	4%
O'ahu	Saint John Vianney	Rev. Tom Gross	\$710,000	6	\$98,500	\$16,417	14%
O'ahu	Saint Augustine	Rev. Lane Akiona	\$635,000	6	\$53,000	\$8,833	8%
O'ahu	Our Lady of Perpetual Help	Rev. Scott Bush	\$595,000	3	\$22,000	\$7,333	4%
O'ahu	Korean Catholic Community	Rev. Peter Kim	\$315,000				0%
O'ahu	Saint John the Baptist	Rev. Jack Ryan	\$260,000				0%
O'ahu	Saint Anthony	Rev. Augustine Cheerakathil	\$225,000				0%
O'ahu	Saint Pius X	Ref. Gordian Carvalho	\$180,000	6	\$25,500	\$4,250	14%
TOTALS		\$9,110,000	219	\$3,184,329	\$14,540	35%	